

TR18-8776



### Education New Zealand Briefing

**Title:** New Zealand – Viet Nam Strategic Engagement Plan on Education  
**Date:** 8 March 2018 **Priority:** High  
**Security level:** In Confidence **ENZ ID no:** 1718-104

REC'D  
 09 MAR 2018  
 BY Officer Han Hiep

#### Action sought

Addressee:	Action sought:	Deadline:
Minister of Education	Agree to delegate Education New Zealand's Stakeholders and Communications General Manager John Goulter to sign on your behalf the updated New Zealand – Viet Nam Strategic Engagement Plan on Education on Tuesday 13 March 2018.	12 March 2018

#### Contact for telephone discussion (if required)

Name:	Position:	Telephone:	Cell phone:	1 <sup>st</sup> contact
Matt Penney	Chief Financial Officer	[Redacted]	[Redacted]	Withheld under s9(2)(a)
John Mollo	International Market Manager – South East Asia	[Redacted]	[Redacted]	x Withheld under s9(2)(a)

#### The following departments/agencies have seen this report

- ERO     MBIE     MFaT     MoE     MoH     MSD  
 NZQA     NZTE     TEC     TPK     Treasury

#### Minister's office to complete

- Approved     Declined     Noted     Needs change  
 Seen     Overtaken by events     See Minister's notes     Withdrawn

**Comments:**

## Education New Zealand Aide Memoir

<b>Title:</b>	New Zealand – Viet Nam Strategic Engagement Plan on Education		
<b>Date:</b>	8 March 2018	<b>Priority:</b>	High
<b>Security level:</b>	In Confidence	<b>ENZ ID no:</b>	1718-104

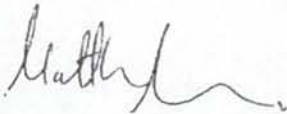
### Recommendations

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Education New Zealand recommends that you

- a. **agree** to delegate Education New Zealand's Stakeholders and Communications General Manager John Goulter to sign on your behalf the updated New Zealand – Viet Nam Strategic Engagement Plan on Education on Tuesday 13 March 2018

Agree / Disagree



Matt Penney  
Chief Financial Officer  
Education New Zealand



Hon Chris Hipkins  
Minister of Education

13 / 3 / 18

## Purpose

1. This aide memoire proposes that you approve delegation to Education New Zealand's Stakeholders and Communications General Manager John Goulter to sign on your behalf the updated New Zealand – Viet Nam Strategic Engagement Plan on Education (the plan) that will be signed during the Vietnamese Prime Minister's visit. The plan will be signed in Auckland on Tuesday 13 March 2018.
2. You were previously briefed on the renewed plan (ENZ ref 1718-081) and indicated your unavailability to sign the plan in Auckland. Due to the timing of the signing ceremony, no Associate Education Ministers are available to attend the ceremony on your behalf.

## Background

### Development of the Strategic Engagement Plan on Education

3. The plan was first proposed during Vietnamese Prime Minister Nguyễn Tấn Dũng's visit to New Zealand in March 2015. The completed plan was signed by then Minister Steven Joyce in November 2015 and was valid for two years. It is now due for renewal.
4. The plan seeks to shift the New Zealand-Viet Nam education relationship to a more strategic level by focusing on activities that will bring benefit to both countries. The aim is to move away from aid-based education delivery to practical concrete initiatives that can be developed and delivered on a partnership basis.
5. Overall the plan incorporates activities in a variety of sectors including English language, early childhood education, distance learning, and strengthening education systems. It also seeks to leverage the substantial scholarship and institutional engagement opportunities that exist between New Zealand and Viet Nam.

### Signing of the Strategic Engagement Plan on Education

6. The plan will be signed during the New Zealand visit of the Prime Minister of Viet Nam, Nguyen Xuan Phuc, from 12-14 March 2018. The Prime Minister is expected to be accompanied by a delegation of up to 200 including Vietnamese Ministers and journalists.
7. The signatory on the Vietnamese side will be His Excellency Mr Nguyễn Văn Phúc, Deputy Minister of Education and Training. [REDACTED] Mr Goulter as Education New Zealand's Stakeholders and Communications General Manager is considered an appropriate person to sign the plan.
8. Viet Nam a priority student attraction market for Education New Zealand and New Zealand education institutions. This kind of government-to-government arrangement sets up the framework for closer cooperation, including in areas of direct benefit to New Zealand education institutions.

Withheld under  
9(2)(g)(i)

Mr

9. The signing ceremony will:
- a. raise the profile of New Zealand in Viet Nam as the Vietnamese Prime Minister will be accompanied by 20 media and the signing of the plan will ensure that New Zealand's education system is a prominent theme of the visit
  - b. secure the Vietnamese Government's commitments that are outlined in the plan which will directly create international student recruitment opportunities for New Zealand
  - c. provide a platform for further engagement with Vietnamese Ministries on education co-operation and service delivery contracts.